FELRA & UFCW Health and Welfare Fund
2019 Annual Report – Vision

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from VersantHealth®

Encounters

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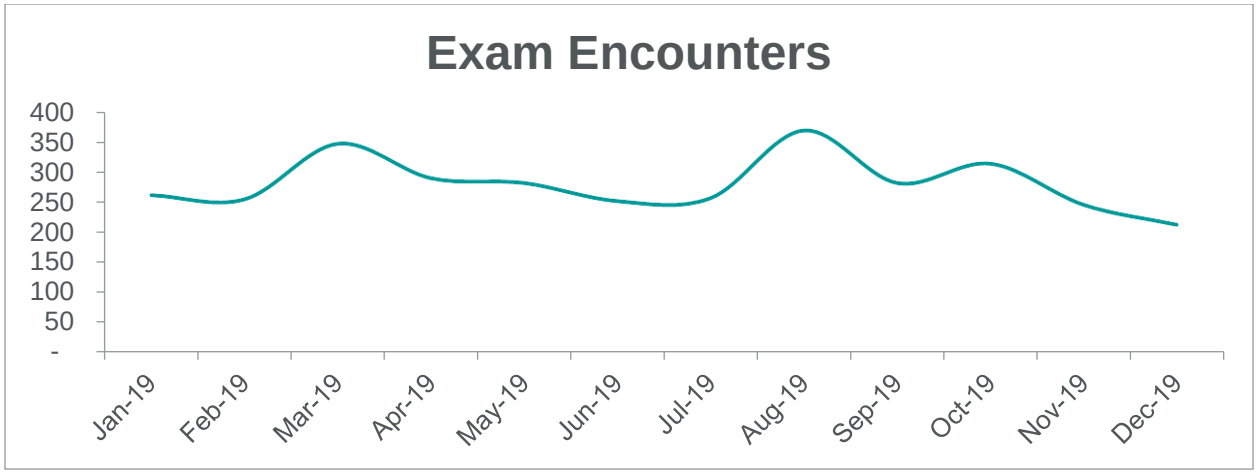
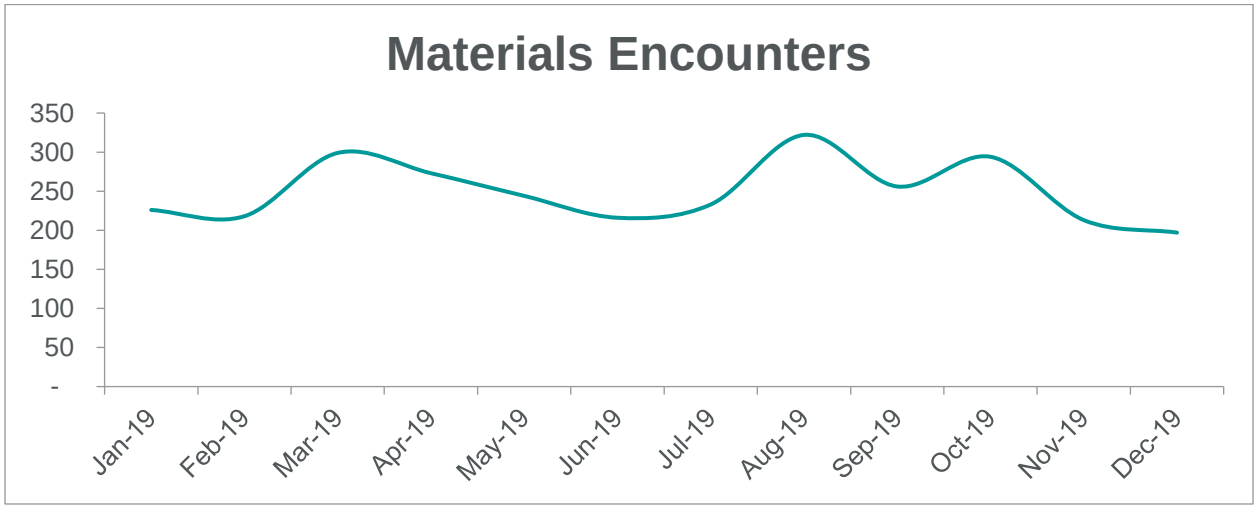
Eye Exams by Month											
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
262	255	347	290	282	252	257	369	232	264	196	163



Frames/Lenses by Month											
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
702	621	811	709	642	460	502	747	452	549	405	387



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Total Encounters by Month												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Eye Exam	262	255	347	290	282	252	257	369	282	314	246	213
Frames	226	218	299	273	244	216	233	322	256	294	213	197
Single-Vision Lenses	165	122	196	152	137	89	113	198	85	111	82	87
Bifocal Lenses	66	55	83	72	61	88	71	88	105	106	81	60
Trifocal Lenses	22	8	10	16	19	15	12	21	13	19	9	11
Progressive Lenses	89	108	83	69	79	73	68	86	37	46	31	27
Photochromic Lenses	59	41	57	54	34	40	53	60	35	18	40	49
Other Lens Services	75	69	83	73	68	59	72	92	76	84	69	76
TOTALS BY MONTH	***964***	***876***	***1,158***	***999***	***924***	***832***	***879***	***1,236***	***889***	***992***	***771***	***720***
2019 TOTAL ENCOUNTERS							**11,240**					

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Subscribers

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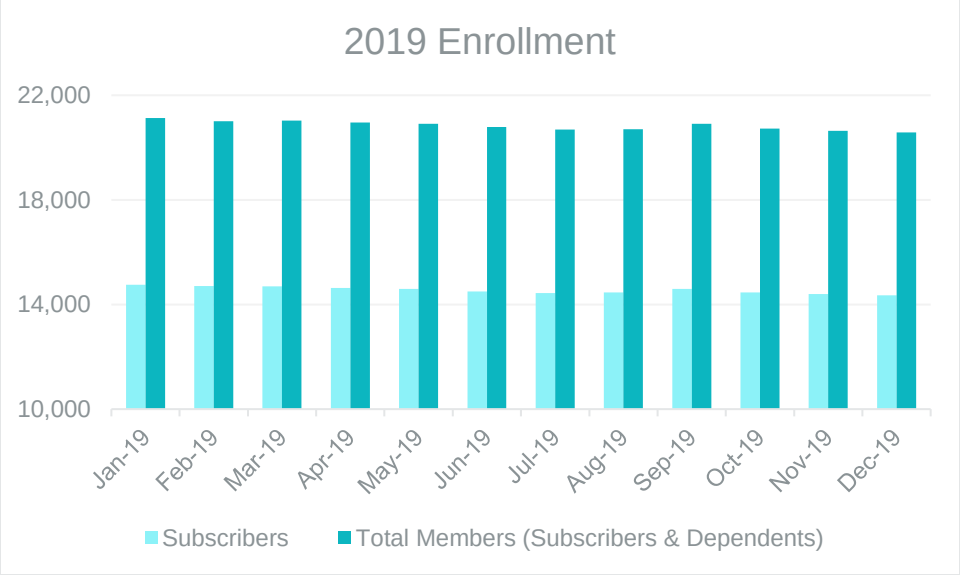

Enrollment by Month 2019												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Subscribers	14,758	14,700	14,690	14,629	14,596	14,496	14,436	14,456	14,601	14,464	14,401	14,348
Dependents	6,377	6,312	6,346	6,335	6,315	6,291	6,253	6,239	6,310	6,256	6,234	6,228
Total Enrollment	***21,135***	***21,012***	***21,036***	***20,964***	***20,911***	***20,787***	***20,689***	***20,695***	***20,911***	***20,720***	***20,635***	***20,576***

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Plan Savings

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Estimated Savings by Encounter

Service	Encounter	Retail Cost	Member Costs (Co-pays)	Member Savings
Eye Exam	3,369	$421,125	$0	$421,125
Frames	2,991	$299,100	$0	$299,100
Single-Vision Lens	1,537	$192,125	$0	$192,125
Bifocal Lens	936	$191,880	$0	$191,880
Trifocal Lens	175	$39,375	$0	$39,375
Progressive Lens	796	$238,800	($39,800)	$199,000
Transitions Lens	540	$159,300	($32,400)	$126,900
Totals	10,344	$1,541,705	($72,200)	$1,469,505
		Net Member Savings		**$1,469,505**
		Premiums Paid by Fund		$1,140,408
		Relative Value		1.35

This savings chart is for illustration purposes only. This information is an estimation based on national averages and is not guaranteed savings. Due to 60 day claims run out, encounter numbers could increase.

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Estimated Savings by Prevention

	Impacted Employees	Medical Savings	Productivity Gains	TOTAL
Systemic Disease				
Prediabetes	1,431.49	$1,762,679	$424,959	$2,187,638
Undiagnosed Diabetes	445.70	$358,341	$433,178	$791,519
Undiagnosed High Blood Pressure	984.09	$861,945	$621,341	$1,295,123
Subtotal of Systemic Disease	*2,861.28*	*$2,982,965*	*$1,479,478*	*$4,462,443*
Eye Disease				
Cataract	1,055.34	$812,613	--	$812,613
Diabetic Retinopathy	97.77	$138,927	--	$138,927
Elevated Intraocular Pressure	580.38	$862,466	--	$862,466
Glaucoma	426.87	$365,825	--	$365,825
Subtotal of Eye Disease	2,160.36	$2,179,831	--	$2,179,831
Vision Problems				
Trouble Seeing Up-Close	5,480.74	--	$6,140,431	$6,140,431
Trouble Seeing Far Away	2,482.56	--	$2,750,798	$2,750,798
Eyestrain and Fatigue	3,467.15	--	$161,028	$161,028
Debilitating Headaches from Light and Glare	95.93	--	$815,030	$815,030
Subtotal of Vision Problems	*11,526.38*	--	*$9,867,287*	*$9,867,287*

	Medical Savings	Productivity Gains	TOTAL SAVINGS
Return on Investment			
Savings	***$5,162,796***	***$11,346,770***	***$16,509,560***

This calculator is provided for illustrative purposes only. This information is an estimation based on national averages and is not a guaranteed return; savings assume that conditions are detected early through eye exam and preventive measures are taken.

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See through the eyes of someone affected by glaucoma, cataracts, and other conditions that impact vision
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Diabetic outreach for your members
Designed to increase diabetic retinal exam compliance rates and help members proactively protect their vision

Lifelong vision correction with LASIK
Significant savings, including 40%-50% off the national average price of traditional LASIK

Vision Reference Library
Find information on eye conditions, eye safety, and more at this online reference library
versanthealth.com/visionreferencelibrary/

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